Journal of Digital Media & Interaction ISSN 2184-3120 Vol. 4, No. 11, (2021), pp. 60-85 DOI: 10.34624/jdmi.v4i11.26419

A Review of Adaptable Serious Games Applied to Professional Training

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Received: November 14, 2021 Accepted: December 30, 2021

Abstract

Serious Games have been used in professional training to increase employee engagement and improve training initiatives. This review intends to identify the application of Serious Games in professional training and how these games have been developed, evaluated, and adapted to relate to the learning outcomes. It aims to map the use of Serious Games in professional training, verifying which forms of adaptation are used, learning outcomes, and models and frameworks of Serious Games that include game elements. Different learning outcomes associated with Serious Games were identified, in the general context and professional training, with knowledge acquisition being the most investigated result and questionnaires the most used type of assessment. It was found that several technologies are used in the adaptation of Serious Games. This literature review highlighted gaps in Serious Games research, especially in adaptive games applied in the context of professional training, such as the absence of frameworks for adaptive Serious Games and the lack of a framework for Serious Games that relates game elements to learning outcomes.

Keywords: Serious Games, Adaptation, Professional training, Learning outcomes, Framework

1. Introduction

Serious Games are games with serious purposes besides entertainment. The junction of the games and serious activities' universes can generate positive results, as in health and military training applications, among others.

Clark Abt, a reference in this area, defines Serious Games in the following passage of his book:

"We are concerned with serious games in the sense that these games have an explicit and carefully thought-out educational purpose and are not intended to be played primarily for amusement." (Abt, 1970/1987, p.9)

In this definition, the educational purpose's presence highlights the difference in its use from entertainment games.

Mayer (2014) defines Serious Games for learning as:

"Games for learning include both game features, intended to motivate learners to engage in game playing, and instructional features, intended to foster appropriate cognitive processing during game playing." (Mayer, 2014, p.29)

The similarities between the learning process and the act of playing are cited by O'Brien & Toms (2008). Both are usually long, complex, and difficult; besides, the games are associated with learning because the player needs to learn how to play. The same authors complement this finding by observing

that, just like games, learning is an interactive process that challenges learners and has rules for new knowledge and skills acquisition.

Serious games are used in various areas and with diverse content to engage the users in serious activities.

There are many studies about Serious Games in several areas. One of the areas in which they are widely used is science education, as described in the literature review conducted by Kara (2021), which points out that these games have been used since elementary school.

In professional training, they have been used in various contexts for more than two decades, in various training courses, for instance, on compliance or related to specific procedures.

Among the different aspects considered as relevant for the development of efficient Serious Games, "fun" has been one of the most important, as investigated by Ferreira de Almeida & dos Santos Machado (2021), as it is an inherent property of games. Thus, preventing Serious Games from becoming boring or simply ceasing to be fun is key to maintaining the game characteristic.

Larson (2020) cites that gamification initiatives in the workplace are beneficial to companies to, for example, strengthen employee recruitment and retention, increase program adherence, and improve job performance. This author cites:

"Motivation, recruitment, and training have been key focus areas for application of gamification in the enterprise setting." (Larson, 2020, p.319)

Corporations are interested in Serious Games as a potential tool to improve training effectiveness (Bachvarova, Bocconi, van der Pols, Popescu, & Roceanu, 2012). However, these authors highlight the necessity to measure the application of what the learners have learnt during the game:

"... there is the need to assess not only what the employee has learnt, but also how this knowledge is applied." (Bachvarova, Bocconi, van der Pols, Popescu, & Roceanu, 2012, p.222)

Serious Games contributions to improving learning outcomes, such as acquiring knowledge or skills improving, are evidenced in some research, both in the academic and corporate markets.

Nevertheless, there are challenges for the efficient application of Serious Games and among them are the adaptation and the evaluation of their results. The absence of adaptation in the games can result in a loss of efficiency in learning when users perceive the game dynamics and evolve without achieving the learning objectives, and in the impossibility of applying the game again to the same users, as they already know its content (Lopes & Bidarra, 2011).

Martin, Casey, & Kane (2021) argue that dynamic game adjustment is important to provide both a challenging and fun experience and effective learning, avoiding tasks being too easy or difficult, and keeping the player's focus on a learning task within a game.

Mayer (2014) highlights, however, that there are still few existing evidence-based approaches used to assess the contribution of Serious Games to learning.

With the main objective of investigating how Serious Games have been used concerning their adaptation of both content and resources in professional training, this review aims to map the use of Serious Games in professional training, to verify what forms of adaptation are used in Serious Games and to identify models and frameworks of Serious Games that predict adaptation of the game elements.

The initial motivation for this research was to identify the added value of game elements to learning outcomes as the starting point to develop a conceptual framework of adaptive Serious Games that could clarify the relation between their adaptation and the learning outcomes.

Based on this motivation, research questions have been formulated, shown in Table 1 as review questions for this literature review.

Primary Review Questions	Secondary Review Questions
	1.1 What are game elements?
	1.2. How can game elements influence players?
1. What is the influence of the	1.3. How have Serious Games been used in professional training?
game elements?	1.4. For what purposes are Serious Games used in professional training?
	1.5. How are the outcomes of Serious Games measured?
	Are there documented results on the influence of Serious Games
	on professional training?
2. How should the game elements	2.1. How can Serious Games be adapted?
	2.2. How does the adaptation of Serious Games influence the results of the
be adapted?	games?
be addpted :	2.3. Are there documented results on the influence of the adaptation of Serious
	Games on learning?
	3.1. Are there Serious Game development models?
3. How to classify and organise	3.2. Are there Serious Game frameworks?
the game elements to adapt and	3.3. How are Serious Game frameworks related to learning objectives?
meet previously established	3.4. Are there adaptable Serious Games frameworks?
objectives?	3.5. Are there adaptable Serious Games frameworks related to learning outcomes?

Table	1.	Review	Questions
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Initially, this article presents the use of Serious Games in professional training and, in the general context, the types of evaluation, investigation and measured outcomes in these games. Then, the forms of adapting the Serious Games and the technologies used are shown. Serious Games models and frameworks are also listed, and evidence of the relationship between adaptable Serious Games and learning outcomes is investigated.

Section 2 of this article presents the methodology used to carry out this literature review on the adaptation of Serious Games in professional training, followed by the results found, in sections 3 – Results and 4 – Discussion. Finally, the conclusions and some suggestions for future research are presented in section 5.

2. Methodology

The present literature review is justified by two of the three reasons given by Kitchenham (2004) for conducting literature reviews:

- To establish a knowledge base for positioning new research activities.
- To identify gaps in current research that may suggest future investigations.

It is hoped, in this literature review, to map current research on adaptive serious games used in professional training and identify gaps in research in this context.

According to the protocol predicted by Kitchenham (2004), the stages of a literature review were conducted, i.e., search, data extraction, recording and synthesis of results.

In the search stage, research was carried out at three different moments, with three specific objectives:

- 1. First, individual initial searches were conducted to determine the initial search set;
- 2. After reading the articles resulting from the initial searches, new searches were conducted with new keywords identified in these publications and new articles and books were inserted from the references the initial search set;
- 3. For each review question, new searches were conducted to confirm previous searches.

In the first search stage, individual searches were carried out so that it was possible to identify the number of existing publications related to each topic. These initial searches, performed in the SCOPUS, Web of Science and Google Scholar databases, are listed in Table 2, where the search criteria and the results for each database are also shown.

Objective	Obtain an in	itial set of content.		
	Words / sentences		Results	
	23	Google Scholar	Web of Science	SCOPUS
	"Serious Games" OR "jogos serios"	1,110	5,985	8,482
	"games in education" OR "educational	767	2,310	4,084
	games" OR "jogos na educação" OR "jogos			
	educacionais"			
	gamification OR gamificação	3,830	6,360	7,299
	adaptabilidade AND "jogos sérios"	0	0	0
	adaptability AND "Serious Games."	12	27	40
Individual	eLearning AND "Serious Games."	45	22	39
searches	e-learning AND "Serious Games."	31	158	700
	"formação profissional" AND "jogos sérios"	1	0	0
	"Serious Games" AND "corporate training"	2	10	20
	"jogos sérios" AND "treinamento corporativo"	0	0	0
	("educação corporativa" OR "corporate training") AND	9	16	32
	("jogos serios" OR "Serious Games" OR gamification OR gamificação)			
Total after repeated results exclusion		5,650	11,443	19,093

Table 2. Initial Searches

From these initial searches' results, it was decided to use only the SCOPUS database, as it returned more results for the researched themes.

After the individual searches, the results were jointed and filtered using the inclusion and exclusion criteria described in Table 3.

Inclusion criteria	At least 20 citations or type of document = "review" or search result: ("educação corporativa" OR "corporate training") AND ("jogos serios" OR "Serious Games" OR gamification OR gamificação)
Exclusion criteria	Areas of knowledge different from information systems, management or psychology
Results	141

Table 3. Inclusion and Exclusion Criteria

It is important to note that although there is a large number of publications regarding Serious Games, Gamification and Educational Games in recent years when applying the inclusion, exclusion and classification criteria, the years 2019 and 2020 did not present publications that meet these criteria.

An example of this progression between the number of publications is shown in figures 1 and 2, where it is possible to observe the number of publications relative to Educational Games.



Figure 1. Publications per Year about Educational Games



Figure 2. Inclusion and Exclusion Criteria Applied to Educational Games Related Publications per Year

After reading the abstracts, the 141 remaining results were classified according to the criteria described in table 4.

Priority	Classification criteria	Results	
0	At least 20 citations or type of document = "review" or related	32	
	to the themes professional training / corporate education or		
	adaptability or modelling or framework		
1	Up to 19 citations or related to professional training / corporate	49	
	education or adaptability or modelling or framework		
2	Applications reports or peripheral issues	60	

Table 4. Results Classification Criteria

Twenty-seven (27) among the 32 results classified as priority 0 were read, as the full content of 5 of them were not accessible.

Other articles and books were added to the initial research: The gamification of learning and instruction: game-based methods and strategies for training and education (Kapp, 2012); Play to Learn (Boller & Kapp, 2017); Computer games for learning: An evidence-based approach (Mayer, 2014); Deconstructing Engagement: Rethinking Involvement in Learning. Simulation and Gaming (Whitton & Moseley, 2014).

After these readings, other keywords have been identified and, with them, new individual searches performed, described in Table 5. In these searches, the same prior criteria of inclusion, exclusion and classification of results were used, which represented additions in the list of contents to be analysed, shown in table 5.

Goals	 Extend the scope of searches, using identified keywords in the initial search. Validate the initial searches. 			
	Words / sentences	Results	Inclusions	
	adaptability AND (elearning or "e-learning" or "corporate training") and ("Serious Game" or "games in education" or "educational games")	6	1 result with priority 0; 4 results with priority 1.	
	(elearning or "e-learning" or "corporate training") and ("Serious Game" or "games in education" or "educational games") and (LIMIT- TO (DOCTYPE,"re"))	18	0	
	adaptivity AND "Serious Game."	56	1 result with priority 0 (no access) 4 results with priority 2.	
Individual searches	Adaptivity AND ("Serious Games" OR "jogos serios") AND ("games in education" OR "educational games" OR "jogos na educação" OR "jogos educacionais") AND (gamification OR gamificação) AND (elearning AND "Serious Games")	0	0	
-	adaptability AND ("Serious Games" OR "jogos serios") AND ("games in education" OR "educational games" OR "jogos na educação" OR "jogos educacionais") AND (gamification OR gamificação) AND (elearning AND "Serious Games")")	0	0	
	(adaptive or adaptivity or personalisation or personalisation or "learning style") and ("Serious Games" OR "games-based learning")	804	1 result with priority 0 (no access) 1 new result with priority 1; 1 new result with priority 2.	

Table 5. Second Search Cycle

Those articles' references that met the inclusion and exclusion criteria and were classified as priority 0 were included in this review.

To answer some of the secondary research questions, new searches were conducted, with specific sets of keywords, aiming to validate the previous searches, to identify the publications related to each

topic and to check whether any other publication, besides the ones previously analysed, should be considered in this review.

The additional validation/complementation searches are shown in Table 6, where all publications, regardless of their priority classification, were included.

Goals	 Validate previous searches; Identify publications related to each topic; and Check if any other publication, which has not yet been conteshould be considered in this review. 	emplated,
Торіс	Words / sentences	Inclusions
1.2. How can game elements influence players?	("digital game" OR "video game") AND (measure OR result OR outcome OR engagement) AND (learning OR cognitive OR knowledge OR skill)	4
1.3. How have Serious Games been used in professional training?	("Serious Game" OR "educational game" OR "games in education" OR "game in education" OR "game on training")	0
1.4. For what purposes are Serious Games used in professional training?	AND ("corporate training" OR "professional education")	Ū
1.6. Are there documented results on the influence of Serious Games on professional training?	("Serious Game" OR "educational game" OR "games in education" OR "game in education" OR "game on training") AND ("corporate training" OR "professional education") AND (measure OR result OR outcome)	10
2.2. How does the adaptation of Serious Games influence the results of the games?2.3. Are there documented results on the influence of the adaptation of	Adapt AND ("Serious Game") AND (measure OR result OR outcome OR engagement) AND (learning OR cognitive OR knowledge OR skill)	6
Serious Games on learning? 3.1. Are there Serious Game development models?	"Serious Game" AND model AND develop	13
3.2. Are there Serious Game frameworks?	"Serious Game" AND framework AND develop	7

Table 6. Additiona	al Validation/Com	plementation Searches
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The same exclusion criteria mentioned in table 3 were applied to the new inclusions and after verifying which publications had not been considered in previous searches, the result set had 53 publications.

In this literature review, all publications classified as priority 0, related to all searches mentioned above and references of these first ones also classified as priority 0 were read. Besides that, all articles classified as priority 1 and 2 for the additional validation/complementation searches were read.

All searches performed in this literature review can be summarized in figure 3.



Figure 3. Searches Performed in the Literature Review

Figure 4 shows the distribution of the 53 publications analysed in this research. It is possible to see a higher concentration between 2012 and 2017, corresponding to 64.3% of the total amount of papers considered here, with 2016 standing out with 9 publications.



Figure 4. Analysed Publications by Year

It should be highlighted that, as mentioned before and shown in figures 1 and 2, although there is a large number of publications in this research's scope in recent years, 2019 and 2020 publications did not meet the inclusion, exclusion and classification criteria and, thus, are not present in the cited 53 publications in this research.

In figure 5, the five main sources of publications used in this research, Institute of Electrical and Electronics Engineers - IEEE, Springer, Elsevier, IGI Global and SCOPUS (where the publication is only identified in this index), are responsible for 52.8% of the publications analysed.



Figure 5. Sources of the Analysed Publications

This literature review presents the contribution of 150 authors, listed in table 7, where the quantity of publications of each one is identified.

Authors	Number of publications
De Freitas, S., Kapp, K.	3
Amory, A., Arnab, S., Bellotti, F., Berta, R., Boyle, EA, Carvalho, MB, Connolly, TM, De Gloria, A.,	2
Hainey, T., Labat, J., Lim, T., Sillaots, M., Van der Spek, ED, van Oostendorp, H.	
Adame, B., Adams, C., Almeida, P., Alvarado, N., Andreoli, R., Bahji, SE, Benhlima, S., Bennis, L.,	1
Bidarra, J., Bidarra, R., Bockholt, M., Boller, S., Boyle, JM, Burgoon, J., Cai, W., Calderón, A.,	
Cardoso, P., Carron, T., Carter, C., Coleman, TE, Corolla, A., Donovan, L., Dunbar, N., Earp, J., El	
Alami, J., Emmerich, K., Engberg-Pedersen, A., Faggiano, A., Feng, Y., Fernández-Manjón, B.,	
Figueiredo, M., Freire, M., Gray, G., Greitzer, FL, Guigon, G., Gunter, GA, Hamari, J., Hanneghan, M.,	
Hansen, PK, Hauge, JB, Hauge, JM, Hays, RT, Helms, NH, Hernández, RJ, Hu, J., Huang, WH,	
Huston, K., Jantke, KP, Jarvis, S., Jenkins, J., Jensen, M., Jesmin, T., Kenny, RF, Kiili, K., Kirkpatrick,	
D., Kirkpatrick, J., Koivisto, J., Kuchar, OA, Lainema, T., Langi, AZ, Larson, K., Lead, P., Lee , YH,	
Lees, M., Lefdaoui, Y., Linssen, J., Lopes, R., Louchart, S., Luo, L., Magalhães, R., Malandrino, D.,	
Mandran, N., Manero, B., Marfisi-Schottman, I., Marne, B., Mayer, RE, McMahon, M., Miller, C.,	
Mitgutsc h, K., Moita, M., Money AG, Monteiro, J., Moreira, L., Moseley, A., Munir, Naicker, K., Ninaus,	
M., Nunamaker, JF, Ott, M., Pabon , LC, Pedro, L., Pereira, J., Pirozzi, D., Ranaldi, M., Rasim,	
Rauterberg, M., Ribeiro, C., Riedel, JC, Rinde, A., Rodrigues, J., Rosmansyah , Y., Ruiz, M.,	
Santangelo, G., Santos, A., Sarsa, H., Sbert, M., Scarano, V., Sedano, Cl, Sekar, B., Serrano-Laguna,	
Á., Smeddinck, JD, Sousa, L., Streicher, A., Suttie, N., Tahir, R., Tang, SOT, Tasuya, S., Tettegah,	
SY, Thillainathan, N., Twyman, N., Ulrich, F., Uskov, A., Valacich, J., Vermeulen, M., Vick, EH,	
Vincent, J., Wang, Al, Wattanasoontorn, V., Whitton, N., Wilson, DW, Wilson, S., Wouters, P., Yin, H.,	
Zhou, S.	

The literature review publications, 7 of the 53 analysed, are listed in Table 8, where it is possible to observe the different themes associated with the present review.

Theme	Reference
Effectiveness of instructional games	Hays (2005)
Practices used in Serious Games research	Wouters, van der Spek, & van Oostendorp (2009)
Engagement in games for entertainment	Boyle, Connolly, Hainey, & Boyle (2012)
Empirical studies on gamification	Hamari, Koivisto, & Sarsa (2014)
Evaluation of Serious Games	Calderón & Ruiz (2015)
Empirical evidence of the impacts and outcomes of computer games and Serious Games	Boyle et al. (2016)
Serious games and gamification in professional training	Larson (2020)

Table 8. Themes of the Literature Reviews Analysed

After all these searches, data extraction was carried out and the results are synthesised in the next section, according to the research questions.

3. Results

The results found in this literature review were synthesised according to the most common synthesis methods steps, described by Dresch, Lacerda, & Júnior (2020), as follow.

3.1. Review Question 1: What is the influence of the game elements?

In order to identify the influence of game elements on users, it is first necessary to determine what game elements are and how they make up a game.

Boller & Kapp (2017) define game as:

"A game is an activity that has a goal, a challenge (or challenges), and rules that guide achievement of the goal; interactivity with either other players or the game environment (or both); and feedback mechanisms that give clear cues as to how well or poorly you are performing. It results in a quantifiable outcome (you win or lose, you hit the target, and so on) that usually generates an emotional reaction in players." (Boller & Kapp, 2017, p.4)

Game elements are components or features that enhance the players' experience and aid their immersion in the game (Boller & Kapp, 2017). These elements can be both challenges and objectives and interactive activities or the game mechanics themselves.

A large number of game elements and their diversity were the subject of the literature review of the games conducted by Sillaots and Rinde (2016). The authors listed 103 game elements (Sillaots, 2016) and verified their frequency of use and relationships.

Game elements have also been used in gamification initiatives. Therefore, investigating the use of game elements in this kind of initiative enables identifying their influence.

As an example, the research conducted by Hamari, Koivisto, & Sarsa (2014) has identified that points, leaderboards, and badges are the most commonly used game elements in gamification initiatives.

Table 9 summarizes what is described in Kapp (2012) regarding the influences of game elements.

Game element	Influence	
Abstractions of concepts and reality	 Minimise complexity Facilitate identification of the cause and effect's relationship Isolate extraneous factors, providing increased focus Reduce the time needed to understand concepts 	
Goals	Add purpose, focus, and measurable results.	
Rules	Limit the players' actions.	
Conflict, competition and cooperation	Creates an interesting environment by combining limits to progress (conflict), overcoming opponents (competition), and teamwork to achieve collective results (cooperation).	
Time	Stimulates players' actions and forces them to act under pressure.	
Reward structures (badges, points, rewards, and leaderboards)	Encourage participation. Leaderboards, for example, have been motivating factors for games to be played again and again.	
Feedback	Reminds the player of the correct behaviours, thoughts, and actions	
Levels	 Help the narrative progress Build and reinforce skills Motivate players to advance to the next levels 	
Storytelling	 Adds meaning Contextualizes Guides actions 	
Curve of interest	Holds the players' interest from the beginning to the end of the game	
Aesthetics	Creates an immersive environment, improving the gaming experience	
Replay or do-over	It allows players to fail, encouraging exploration, curiosity, and discovery- based learning.	

Table 9. Influence of Game Elements according to Kapp (2012)

Mayer (2014) mention the influences of games as:

"Like any successful art form, a good game creates enjoyment, elicits emotional response, provokes thought, and/or motivates action." (Mayer, 2014, p.24)

Another notable feature of games is the engagement of their players, described by Boyle, Connolly, Hainey, & Boyle (2012) as a subjective experience that happens during a game, associated with fun, immersion, "flow", and presence.

Whitton & Moseley (2014) highlight the differences between engagement in each kind of activity related to Serious Games:

"Two disciplines that approach the idea of engagement in fundamentally different ways are education and games design." (Whitton & Moseley, 2014, p.2)

These same authors analyzed the different definitions and models of engagement related to education and games and proposed a model of engagement used in both situations, called the authors' "engagement with learning" model. This model combines the different types of engagement into two groups, superficial engagement, associated with behaviours and extrinsic motivation, and deep engagement, related to more significant psychological interaction during an experience. It is highlighted that two types of deep engagement are related to games: Passion and incorporation.

Broadly, Jantke (2010) defines Serious Games as any games used for applications beyond entertainment.

Professional training is one of the applications of Serious Games for, at least two decades, in several contexts: Military (Hays, 2005; Greitzer, Kuchar, & Huston, 2007; Engberg-Pedersen, 2017); Telecommunications (Almeida et al., 2011); General businesses (Donovan & Lead, 2012; Kapp, 2013; Uskov & Sekar, 2014; Boller & Kapp, 2017); Healthcare (Wattanasoontorn, Hernández, & Sbert, 2014);

Manufacturing companies (Riedel, Feng, Hauge, Hansen, & Tasuya, 2015); Hospitality (Pabon, 2016); Finance (Larson, 2020).

They have been used in professional training by many companies of different verticals in knowledge acquisition, skills practice, and attitude change.

Although Serious Games are used in several areas of the corporate market, both in training and in other activities, such as in recruitment and marketing/sales (Donovan & Lead, 2012), the measurement of their actual effects on learning is considered by Sousa et al. (2016) one of the biggest challenges for the acceptance of Serious Games as an effective educational method.

The process of Serious Games evaluation should consider several approaches, such as the four levels of evaluation of Kirkpatrick & Kirkpatrick's (2006) and, as advocated by Emmerich & Bockholt (2016), the six components of the Mitgutsch & Alvarado (2012) framework for Serious Game evaluation.

The Serious Game's assessment can be performed in several ways, through questionnaires, interviews, access/activity records (logs), discussions, videos, frameworks, observations, among other methods listed by Calderón & Ruiz (2015). These same authors found that questionnaires are the most used type of assessment of Serious Games, as shown in Figure 6.



Figure 6. Types of Assessment Used in Serious Games, According to Calderón & Ruiz (2015)

Wouters, van der Spek & van Oostendorp (2009) researched the effects of Serious Games and their learning outcomes. These authors verified the effects of Serious Games concerning their elements/features, such as better recall of relevant knowledge and better spatial cognition, and comparisons with other media types, such as improved acquired knowledge and higher motivation than other media types.

Mayer (2014) states that:

"The most appropriate research method for assessing the generality of instructional effects of games and game features is a quasi-experimental comparison in which the differences between treatment and control groups are examined for various subgroups, learning contexts, or types of content." (Mayer, 2014, p.53) Although there is research on Serious Games, Mayer (2014) highlighted that there are still few existing evidence-based approaches to assess the contribution of Serious Games to learning.

In the literature review on the empirical evidence of the impacts and outcomes of using digital games and games for learning conducted by Boyle et al. (2016), research on Serious Games was grouped by type, as shown in Figure 7, into correlational, qualitative, quasi-experimental, RCT and survey.



Figure 7. Number of Investigations on Games for Learning by Research Type

In this review, Boyle et al. (2016) identified that the most investigated outcome was knowledge acquisition, as shown in Figure 8.



Figure 8. Number of Investigations on Games for Learning by Investigated Outcomes

3.2. Review Question 2: How should the game elements be adapted?

When investigating how Serious Games can be adapted, it was found that they can be adapted in two different ways, cited by Streicher & Smeddinck (2016):

- Adaptability, through the manual choices or parameterisations; and
- Adaptivity, through dynamic changes over time, to adjust game contexts.

These same authors, when searching for state of the art on customisation and adaptation of Serious Games, identified three psychological models that have been used in the adaptation of serious games: Flow (to keep players engaged, as shown in figure 9); FBM - Fogg Behavior Model (to motivate players to participate in the game) and SDT - Self-Determination Theory (which relates intrinsic motivation to the satisfaction of players' needs).



Figure 9. Relationship between Skill, Difficulty and the Flow State

Streicher & Smeddinck (2016) comment that adaptation can vary:

"Examples range from more sophisticated path planning algorithms for massive amounts of NPC steering, to dynamically extendable models like behavior trees for intelligence-akin behavior, or to machines learning algorithms to learn human-like behavior." (Streicher & Smeddinck, 2016, p.10)

The architectures and methods used in adapting Serious Games are described in Rasim, Langi, Munir, & Rosmansyah's (2016) research, as shown in Figure 10. The architectures used are based on rules, plans, organisations' descriptions, player fluency, learning styles, cognitive states and pedagogical scenarios. At the same time, the methods may or may not be agent-based

Rasim, Langi, Munir, & Rosmansyah (2016) relate adaptation of Serious Games to both technology optimisation and pedagogy:

"Adaptive serious games have two important disciplines, they are optimization of technology related to machine learning, and enjoyable learning related to science education/pedagogy." (Rasim, Langi, Munir, & Rosmansyah, 2016, p.2)

Related to the adaptivity challenges in Serious Games, Lopes & Bidarra (2011) argue that all game components are potentially adaptable through dynamic adjustments, i.e., game objects and worlds, game mechanics, NPCs - Non-Player Characters, narratives, and scenarios or missions:

"Potentially, all components that are considered at game development can become adaptive." (Lopes & Bidarra, 2011, p.89)



Rosmansyah (2016)

3.3. Review Question 3: How to classify and organise the game elements to adapt and meet previously established objectives?

In this research, some models of Serious Games were found, organised in table 10 in a chronological order, where it is possible to verify the evolution of the approaches in the development of Serious Games.

Model	Reference
GOM	Amory, Naicker, Vincent, & Adams (1999)
GOM II	Amory (2007)
RETAIN	Gunter, Kenny & Vick (2008)
DODDEL	McMahon (2009)
S2P adapted for Serious Games	Bahji, Lefdaoui, & El Alami (2011)
MoPPLiq	Marne, Carron, Labat, & Marfisi-Schottman (2013)
GTM	Tang, Hanneghan, & Carter (2013)
GLiSMo	Thillainathan (2013)
LM-GM	Arnab et al. (2015)
DICE	Bennis & Benhlima (2015)
ATMSG	Carvalho et al. (2015)
DISC	Vermeulen, Guigon, Mandran, & Labat (2017)

Table 10. Serious Game Models

The Serious Games frameworks in the literature review are listed in Table 11, with their main characteristics.

These frameworks seek to relate theories of instruction and learning to the mechanics and elements of games, both with to design and development (de Freitas & Jarvis, 2006; Luo, Yin, Cai, Lees, & Zhou, 2013; Huang & Tettegah, 2014; Kiili, Lainema, de Freitas, & Arnab, 2014; Emmerich & Bockholt, 2016; Andreoli et al., 2017; Coleman & Money, 2020) as to evaluation (Mitgutsch & Alvarado, 2012; Wilson et al., 2016; Andreoli et al., 2017; Ulrich & Helms, 2017; Tahir & Wang, 2018).

Among the frameworks for Serious Games found, the Flow Framework, described by Kiili, Lainema, de Freitas, & Arnab (2014), stands out. This framework comprises four types of elements, listed in figure 11: Flow antecedents (necessary to provide an optimal experience); Flow state characteristics (describe what happens to players when they are in the flow state); Significant factors for learning (relevant factors for learning to occur); and mind lenses (relate learning to flow).

	Main characteristics of the frameworks	References
•	4DF – Four-Dimensional Framework Framework for development of Serious Games Four main aspects: Context; learner specification; representation; and pedagogical model or approach	de Freitas & Jarvis (2006)
•	Framework for evaluating Serious Game design The basis for studying the relationship between design elements and Serious Game objectives	Mitgutsch & Alvarado (2012)
•	Framework for interactive and iterative scenario generation for Serious Games illustrated	Luo, Yin, Cai, Lees, & Zhou (2013)
•	Framework focusing on the influence of player cognitive load on learning outcomes Three perspectives: Environments; characters; and activities	Huang & Tettegah (2014)
•	Flow Framework Dimensions: Antecedents of flow; flow state characteristics; significant factors affecting the design of the learning experience and game-based learning artefacts; and mind lenses Illustrated in figure 11	Kiili, Lainema, de Freitas, & Arnab (2014)
•	Framework for evaluation-driven Serious Game design The design and evaluation phases are interlinked and should be repeated until the end of the Serious Game design	Emmerich & Bockholt (2016)
•	Framework for iterative evaluation of Serious Games Theoretical, technical, empirical and external bases	Wilson et al. (2016)
•	Framework for Serious Games, with a focus on cultural heritage, that iteratively increments not only functionality but also content Four phases: Preliminary; conceptual; development; and evaluation	Andreoli et al. (2017)
•	COTS Serious Game evaluation framework Four main dimensions and peripheral dimensions related to game mechanics	Ulrich & Helms (2017)
•	LEAGUE – Learning, Environment, Affective, cognitive reactions, Game factors, Usability and UsEr The conceptual framework for evaluating Serious Games concerning their scope, definition, and use	Tahir & Wang (2018)
:	SCDGBL – Student-centred Digital Game-Based Learning The conceptual framework for game-based learning with the learner as the central element	Coleman & Money (2020)

Table 11. Main Characteristics of Serious Games Frameworks

Kiili, Lainema, de Freitas, & Arnab (2014) conclude:

"We found that the students' flow experience in the game was high and the findings indicated that sense of control, clear goals and challenge-skill dimensions of flow scored the highest." (Kiili, Lainema, de Freitas, & Arnab, 2014, p.367)



Figure 11. Flow Framework - Kiili, Lainema, de Freitas, & Arnab (2014)

It is considered relevant to state that only Luo, Yin, Cai, Lees, & Zhou's (2013) Framework predicts the Serious Game's adaptation, from the generation of scenarios, depending on the player's performance and on the game missions' objectives, as schematised in figure 12. These authors have developed a framework to adaptive scenario generation, described as:





Figure 12. Luo, Yin, Cai, Lees, & Zhou's (2013) Framework for a Mission-Based Scenario Generation

In addition to the searches described in the previous section, to check the existence of research on the influence of adaptation of Serious Games in the professional training concerning learning outcomes, an additional query was performed in the SCOPUS database, using the sentence '(framework OR model) AND ("serious game" OR "educational game" OR "game for education") AND adapt* AND

("corporate training" OR "professional training")', which returned only two results, none of them presenting data on the adaptation of Serious Games in the professional training.

4. Discussion

In this literature review, it was found that different learning outcomes have been documented from the use of Serious Games, such as knowledge and skill acquisition, attitude change, motivation and communication (Wouters, van der Spek, & van Oostendorp, 2009).

These results focus mainly on the context of formal education (in areas such as science, biology, writing, mathematics and geography), but also military applications, health care (medicine) and commercial activities (CRM).

These results document positive, negative, and neutral contributions in practical applications, besides inconclusive investigations.

It was also possible to verify that the most investigated learning outcome in Serious Games is acquired knowledge (Boyle et al., 2016) and questionnaires are the most used type of assessment (Calderón & Ruiz, 2015). Moreover, the most used type of research, quasi-experimental research, corresponds to 45.8% of the research on Serious Games (Boyle et al., 2016).

Mayer (2014) concludes that the main contribution of game research is the union of cognitive and motivational domains:

"A major theoretical contribution of game research is to integrate both cognitive and motivational processes in a theory of learning with games. As theories become better specified, they can suggest specific research predictions for empirical testing." (Mayer, 2014, p.341)

However, Mayer (2014) defends a necessity of more studies associated with learning outcomes of Serious Games:

"Improvements are needed in assessing learning outcomes ..." (Mayer, 2014, p.340)

As stated by Lopes & Bidarra (2011), all game elements are potentially adaptable, from scenarios to game mechanics, with emphasis on intelligent agents (such as NPCs) as the most used elements in online adaptations (during gameplay).

The technologies used for adapting Serious Games, according to Rasim, Langi, Munir, & Rosmansyah (2016), can be agent-based (GOAP, Q-Learning, FSM, Multi-Agent) or not (Fuzzy, Genetic Algorithm, AI, among others), as illustrated in Figure 10.

It has been found that the use of artificial intelligence in adapting Serious Games mainly focuses on dynamic difficulty adjustment and adjusting game mechanics and content (Streicher & Smeddinck, 2016).

There is still little documented evidence on the influence of adapting Serious Games on learning outcomes. Van Oostendorp, Van der Spek, & Linssen (2014) cite that the adaptive version of the

Serious Game was much more efficient regarding learning outcomes and that this adaptation showed no differences regarding engagement.

Table 12 shows a summary of the answers to the review questions and the identified gaps in the research.

Review question	Answers found	Identified gaps
1. What is the influence of the game elements?	 Influences of game elements described by Kapp (2012), shown in table 9. Empirical evidence some game elements' added value, described by Mayer (2014). Whitton & Moseley (2014) related games to two types of deep engagement: Passion and incorporation. 	 The added value of game elements. Influence of games on learning outcomes.
2. How should the game elements be adapted?	 Lopes & Bidarra (2011) argue that all game components are potentially adaptable. Streicher & Smeddinck (2016) describe the three psychological models that have been used in adapting Serious Games: Flow; FBM - Fogg Behavior Model; and SDT - Self-Determination Theory. Van Oostendorp, Van der Spek, & Linssen (2014) reported that their Serious Game adaptive had much higher efficiency regarding learning outcomes when compared to the non-adaptive game. 	Relationship between adapting Serious Games and learning outcomes in the context of professional training.
3. How to classify and organise the game elements to adapt and meet previously established objectives?	 Only the Luo, Yin, Cai, Lees, & Zhou (2013) framework predicts adaptation of the Serious Game. 	 Absence of a framework for adaptive Serious Games. Lack of a framework for Serious Games that relates game element to learning outcomes.

Table 12	Answers	to	Review	Questions
	Allowers	w	11011010	Questions

In this literature review, the analysed publications could be grouped into research areas shown in table 13. These areas are related to the application of Serious Games in professional training and how these games have been developed, evaluated, and adapted.

Table 13. Research	n Areas o	of the Anal	lysed Pi	ublications
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Engagement in Serious Games
Evaluation of Serious Games
Effectiveness of Serious Games
Learning outcomes associated with Serious Games
Serious games research
Serious games models and frameworks
Adaptation of Serious Games
Application of Serious Games in professional training

5. Conclusions and future research

This literature review sought to map the use of Serious Games in professional training. To this end, three cycles of searches were performed, which, after applying the inclusion, exclusion, and classification criteria, formed a set with 53 publications (figure 3).

In this review, to investigate some aspects, as the influence of game elements and the types of existing research on Serious Games, it was necessary to extend its context beyond the professional training.

It is noteworthy that this literature review was limited to publications in English and Portuguese until December 2020. The conclusions related to the three proposed review questions are:

5.1. What is the influence of the game elements?

Although there are publications regarding the influence of game elements, as cited by Kapp (2012) and listed in Table 9, more research is needed to determine empirical evidence of these influences, especially regarding the added value of some game elements (Mayer, 2014).

It was also noted that a significant influence that games can provide is deep engagement.

5.2. How should the game elements be adapted?

Potentially, all game elements could be adaptable, which could ensure greater player engagement and greater possibilities for the application of Serious Games.

Adaptation of Serious Games, which can be achieved from parameterisation by the player or from dynamic changes during the game, is usually based on psychological models, such as Flow.

It can be highlighted that Van Oostendorp, Van der Spek, & Linssen (2014) reported that their adaptive Serious Game had much higher efficiency regarding learning outcomes when compared to the non-adaptive game.

5.3. How to classify and organise the game elements to adapt and meet previously established objectives?

This research has identified models and frameworks for the development and evaluation of Serious Games that can classify and organise the elements of a Serious Game.

Although they present different parameters and dimensions, they all consider the existence of the domains of learning and games; and seek to relate the mechanics and elements of games to theories of instruction and learning. However, only Luo, Yin, Cai, Lees, & Zhou's (2013) Framework predicts adaptation of the Serious Game, based on scenario generation, depending on player performance and the game missions' objectives.

Although there are several applications and investigations regarding Serious Games, in the scope of this literature review, i.e., adaptable Serious Games in professional training, with evidence of learning outcomes, it was not possible to identify specific investigations in this context. Some of the publications analysed, which come closest to this context, are related to Serious Games in academic education.

Also, this research has identified a dearth of frameworks linking learning outcomes and professional competencies.

By analysing the results obtained in this review, it was possible to identify and relate the concepts of the most commonly used dimensions in serious game frameworks, which served as a basis for future research to create a framework predicting adapting serious games to optimise learning outcomes.

The identified gaps in research indicate a need to adapt the existing frameworks, including adaptive features and learning outcomes as part of the predicted dimensions, and to deeply investigate the aggregated value of game elements in Serious Games, mainly the instructional ones.

In this context, it is suggested that future researches should be done within professional training, where Serious Games are used adaptively to check their efficiency concerning player engagement and learning outcomes, such as:

- The added value of some game elements when in serious adaptable games;
- Relationship between adaptation of some game elements and learning outcomes;
- Relationship between learning outcomes and professional competencies.
- Design of frameworks for the adaptation of Serious Games;
- Design and development of models for the adaptation of Serious Games;
- RCT type investigations to evaluate adaptive Serious Games concerning player engagement, knowledge acquisition, skill improvement during game interaction and in actual work contexts.

It is hoped that with investigations of those sorts, with the appropriate scientific rigour, it will be possible to relate the behaviour of game elements to learning outcomes in professional training. Furthermore, contribute to the instructional method improvements in this context and certify the Serious Games application in situations and with proven resources.

This literature review is the first step of research to develop a development and evaluation framework of adaptive Serious Games in professional training to improve learning outcomes.

The purposes of this framework are:

- To include learning outcomes as framework dimensions;
- To group those dimensions in two sets: Learning and game;
- To consider forms of adaptation in those two groups of dimensions;
- To be able to support both development and evaluation of adaptable serious games;
- To improve Serious Games by comparing the application of the framework in the design/ development stage (development team) and evaluation (Serious Game target).

It is expected that this investigation and its resulting framework help to develop and eval the application of effective Serious Games in the professional training context. As cited by Kirkpatrick & Kirkpatrick (2006), training could be evaluated in the learner perspective or in the institution view, as acquired knowledge or return of investment, for instance. So, this framework should predict levels of evaluation and different kinds of learning outcomes. This work paves the way into an extended review on multiple databases relative to the use of Serious Games applied to Professional Training and assessment of its effectiveness.

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